

Ideas and Advice for Starting a Pet Care Business

The <u>pet care industry</u> has boomed in recent years, and it's set to continue growing. As more people spend more money on their pets, now is a great time to capitalize on the opportunity to start a pet care business. Today, <u>FIDO</u> shares some suggestions on types of pet care businesses and how you can make one work for you.

Dog Walking

Dogs have been spoiled with the rise of remote work, but pet owners may still need an extra set of legs to keep their pups on the move throughout the day. Dog walking is a great business to start because it usually requires quite little in the way of overhead and startup costs. The pet owner supplies the dog and leash, and you do the rest. However, having prior experience with dogs is important, as you're likely to be handling different types of dogs with varying needs, preferences, and temperaments.

As a bonus, consider obtaining <u>dog training certification</u>. Not only can this boost your own confidence as a dog walker, but it can also serve as a value-add to clients since they know you have the expertise to help their dog learn new skills.

Pet Sitting

Much like dog walking, pet sitting is a fairly low-intensity pet care business. Use a project management service to keep track of your clients and your schedule. Also, make sure you secure testimonials and reviews from your two-legged clients. While pet sitting may not be a complex operation, having documentation from clients that you're a reliable, professional sitter can go a long way toward boosting your credibility and winning new business. Finally, invest in invoicing processing software so that you can get paid with as little hassle as possible.

Find Your Furry Clients

<u>Social media</u> is one of the best and most cost-effective marketing tools out there. People love to show off their pets, and some even have dedicated accounts for them. Look into starting a TikTok or Instagram account highlighting your pet care business. Use your geolocation and popular hashtags, such as "#catmom" or "#doglover," to find pet owners in your area, and follow their accounts. Sharing photos and videos of yourself, your clients, and their pets allows you to promote your business and connect with your target market.

Establish Your Enterprise

Coming up with a name for your business is an important and often fun step in the entrepreneurial process. DBA, which stands for "doing business as," is an operating name you select for your company when you want to sell goods and services under something other than its entity name. Legally registering a DBA gives you more flexibility in how you market your business. This way, if you figure out how to whip up some slobber-worthy doggy treats, you can name that new product and easily add it to your business's offerings without missing a beat.

Also, don't forget to advertise! Luckily, this <u>free-to-use online logo maker</u> can allow you to skip the expensive graphic designer, then help spread the word by posting your snazzy new logo all over social media.

Paws and Profits

If done correctly, a pet care business can be a personally and financially rewarding endeavor. Pets deserve the best, and you can ensure they get just that by starting your own pet care company. For <u>pet collars</u>, harnesses, and other pet products, visit Yup Collars.

<u>FIDO</u> (Friends Involved in Dog Outreach) provides pet food to ensure that the bond between people and their pet companions is unbroken. We'd love to hear from <u>vou!</u>

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